

**Name:** Jagmeet Singh MAKKAR

**Nationality:** Hong Kong

**Country of Residence:** Hong Kong

**Language(s): Spoken** English; Hindi; Panjabi

**Language(s): Written** English, Hindi

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**Profession:** Maritime Arbitrator, Consultant, Educator & Trainer



#### Academic & Professional Qualification(s):

- 2015-16 Master of Science (Energy, Trade & Finance): Cass Business School, City, University of London [*First Class First with Distinction; Lifetime Honorary Membership of Beta Gamma Sigma Society, United States*]
- 2018 **Investment Law & Investor – State Mediator** Training by DoJ (Department of Justice, Hong Kong), ICSID (International Centre for Settlement of Investment Disputes) & AAIL (Asian Academy of International Law): 7 days intensive course
- 2017 HKIArb Arbitration Fellowship Workshop (including Award Writing) [Organised by LexisNexis]
- 2005 Membership Examinations of CIArb
- 1999-2000 Postgraduate Certificate in Business Administration: Open University of Hong Kong
- 1995-2018 Management Development Programs
1. Thinking Outside-the-Box in Deal Making (Larry Franklin, HKUST)
  2. Excel Financing Modelling Skills (Edward Bodmar, WSC)
  3. Strategic Marketing Management (Ross School of Business, University of Michigan, Ann Arbor)
  4. Shipping Management (Indian Institute of Management, Ahmadabad)
  5. Human Resource Management (ISF)
  6. Cost & Financial Management (HK Poly U)
  7. Internal Safety Auditor Course (LR)
  8. Bulk Carrier Safety (GL)
- 1987 Indian Engineering Services Examinations
- 1977-1981 Marine Engineering Research Institute (DMET): *Bachelor's degree in Marine Engineering (First Class First with Distinction, President's Gold Medalist)*

## Professional Membership(s):

FICS: Fellow, Institute of Chartered Shipbrokers

FRINA: Fellow, Royal Institute of Naval Architects

FIMarE(I): Fellow, Institute of Marine Engineers (India)

AFIDRMMI: Arbitration Fellow, International Dispute Resolution & Risk Management Institute

SCMA: Panel Arbitrator

CMAC: Panel Arbitrator

FHKIArb: Fellow, Hong Kong Institute of Arbitrators

MCIArb: Member, Chartered Institute of Arbitrators

LMAA: Supporting Member, London Maritime Arbitrators Association

HKMAG: Member, Hong Kong Maritime Arbitrators Group

HKIAC: Listed as an Arbitrator

AMICIE: Member, Association of Maritime International Commercial Interests and Expertise

BEWA: Member (Baltic Expert Witness Association)

## Career & Professional Experience:

### **Pastiche Holdings**

#### **Director**

(July 2016 – Present)

1. Consultant: Investment Analysis, Long Term Contracts & CoA Management, New Building Project Management including negotiations with shipyards (both commercial & technical), Risk Management, Hedging & Project Management solutions.
2. Expert Witness & Maritime Arbitrator

### **Skills Plus Pte. Ltd**

#### **Co-Founder & Director**

(February 2017 – Present)

Educator: Applied Shipping Business; Shipping & Shipmanagement; Shipping Contracts Management; Risk Mitigation through application of Emotional Intelligence & Cross Functional Knowledge and Applied Approach to Shipping Risk Management & Derivatives.  
Part time lecturer in Hong Kong Polytechnic University.

An effective supporter of Education & Training in Hong Kong with support from the Government of Hong Kong SAR through MATF and in Singapore with support through MPA (MCF).

### **Portrans International Proprietor**

(April 2017 – Present)

Empaneled for Centre of Excellence (CoE) for Indian Port Association with effect from 10<sup>th</sup> June 2018. Contributing in the development of Maritime Vision 2030 India; Assisting SkillsPlus for organising training masterclasses in India.

**Noble Group**                      **Co-Head of Chartering & Global Head of Shipping Assets**  
(September 2013-September 2015)

1. Proven track record in developing, negotiating, executing and managing Joint Ventures with end users such as Power Plants and Steel Mills across Asia
2. Counterparty risk evaluation on dynamic basis
3. New Building & SnP market analysis; Solid relationships with shipyards in Japan, Korea and China; financial institutions; and other third-party service providers. Working closely with finance and treasury to achieve best finance and off-balance sheet/operating lease deals
4. Managing project teams by incorporating proper systems
5. Ensuring all systems and procedures comply as per ISO (Lloyd's Register)
6. Developing and executing long term cargo and chartering (period and bareboat) contracts for the Group
7. Overseeing third party technical managers (day to day technical management as well as dry docking/special survey projects) for owned and bareboat vessels
8. Head of India Marketing for development of cargo contracts and relationship building with end users and traders. Proven track record for developing and executing profitable CoAs
9. Backing up Head of Chartering as Co-Head for day-to-day Chartering and operations. Additionally, took over as Global head of operations for a few months till a dedicated person was employed

**Noble Group**                      **Executive Vice President, Shipping**  
(January 2007-September 2013)

1. Head of Panamax and Head of India Marketing: developing cargo contracts. Developed India cargo business more than 10 folds over three years
2. Overseeing overseas offices for cargo and chartering contracts
3. Overseeing technical management of owned vessels
4. New building and SnP analysis & negotiating contracts
5. Executing derivative contracts

**KC Maritime Ltd**                      **Vice President, Projects**  
(June 1990-January 2007)

1. 2002-2007: Commercial, sale & purchase, technical, shipbuilding, project management, conversion of bulkers to self-unloading cement carriers (last position as Vice President)
2. Proven Track Record of sound market analysis and ordering highly profitable 4 Panamax vessels
3. 1994-2002: Shipbuilding, Ship-management (last position as GM, Technical)  
1990-1993: Onboard vessels as marine engineer (last position as Chief Engineer)

**Indian Railways, Government of India**    **Mechanical Engineer**  
November 1988-February 1990 (1 year 4 months)

**Sailing Experience**                      **In various positions up to Chief Engineer**  
December 1981-November 1988; February 1990-November 1993 (8 years 4 months).

Onboard various types of ships (Tankers, Bulkers, Passenger Ships).

### **Legal Knowledge relating to Shipping, Arbitration Practice and Procedure:**

Passed examinations for membership of Chartered Institute of Arbitrators (covering law, arbitration practice and procedure), award writing workshop leading to becoming a fellow of the Hong Kong Institute of Arbitrators.

Conducting in-depth Shipping/Maritime Contracts courses for shipping professionals in coordination with the Chartered Institute of Arbitrators, East Asia Branch and Academy of International Dispute Resolution & Professional Negotiation. Copies of program flyers are attached for identifying the legal topics covered.

Vis East Moot (since 2018): Grading memoranda for claimants and respondents, participation as Arbitrator including as the Presiding Arbitrator during the Moot Arbitrations, coach for a University for Vis East Moot 2020.

Appointment for an Arbitration in 2020 which is in progress.

### **Publications:**

Extensive publications since 1993 related to shipping (technical as well as commercial), published in a number of journals. A list may be provided on request.